



PROVINCIA AUTONOMA DI TRENTO



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NOTA DI CHIARIMENTO

Trento, **23 OTT. 2015**

Prot. n. S171/2015/ **543625** /3.5-1251/15

Oggetto: APPALTO PRE-COMMERCIALE (PCP) PER L'AFFIDAMENTO DI SERVIZI DI RICERCA E SVILUPPO NELL'AMBITO DEL PROGETTO DENOMINATO NYMPHA – MD CONCERNENTE LA "RICERCA DI SOLUZIONI TECNOLOGICHE MOBILI A SUPPORTO DEGLI OPERATORI DEL SETTORE SANITARIO E DEI PAZIENTI NELLA CURA E GESTIONE DEL DISTURBO BIPOLARE".

Following the clarification requests formulated by some participants interest in being part of the tender, collected the opinion of the health and social solidarity department, the following clarifications are given:

Question n. 1:

Tender notice states that two positive bank references are required. As it is custom in our country, our company conducts all business and financial transactions through one bank and therefore find it difficult to provide two positive bank references. We consequently asked our chartered accountant to make a declaration, but we are not sure they live up to the requirements of authorised intermediaries to do so. Can you please confirm that a chartered accountant, who are already involved in auditing annual reports, are eligible to provide the declaration. Please also specify what a positive bank reference/declaration should include.

Answer:

As specified in paragraph 4.bis of the tender notice, "It is specified that if the applicant is not able to present the references required, for justified reasons, including the setting up or beginning of activities less than three years earlier, he may prove his business and financial standing using any other documentation considered suitable by the contracting authority; in this case the applicant unable to present the two references requested by the call for proposals must:

- a) indicate the «justified reasons» for the impediment and
- b) enclose «any other document» able to demonstrate his financial standing.

The contracting authority will only admit the applicant if it believes that the alternative documentation presented is able to demonstrate the applicant's standing".

As for the content, bank references provided for in paragraph 4.1bis of the tender notice consist of positive statements from banks or authorized intermediaries pursuant to Legislative Decree . N . 385/1993 and subsequent amendments attesting to the financial and economic capacity of the Company (the requirements of economic and financial capacity referred to in paragraph 2.2 of this notice). They are " letters of assurance" , with which the banks attest to maintain relations of bank credit with an economic operator , ensuring the financial soundness of the same , that consist of a certificate in terms of the suitability of the company resources available to meet the commitments that ensue from the award.

Question n. 2

Tender notice states that this notice shall regulate the way in which Phase 1 is carried out. Please confirm that it is correctly understood that Financial Bid including prices and proposed business plan at this stage should only include the prices for Phase 1.

Answer:

The financial offer to be submitted by the deadline for submission of tenders (30/11/2015 12.00) includes the documentation specified in the document " parameters and criteria of evaluation of tenders " (module for the formulation of the economic offer , proposed business plan and possible declaration of subcontracting) must refer only to stage 1 .

Question n. 3

Please clarify who "client" is meant to be in Annex C.

Answer:

The term " client " in Annex C - Model for the formulation of the economic offer is to be considered as " Contracting Authority " .

Question n. 4:

Please clarify if the draft framework agreement, implementation document and draft contract for management of IPR respectively are fixed and binding, or whether bids including suggested changes to these conditions will be accepted.

Answer:

The "Draft Framework Agreement", the "Draft Implementation Document" and the "draft contract for the management of intellectual property rights" are fixed and binding.

Question n. 5

"Point **Q.1 Composition of the Project Team and proposed profiles** on **Pag. 15** of the NYMPHA_MD_Parameters_criteria_evaluating_bids.1441203317 document.

What type of CV do you require:

- Short Profile (approx.. 10 lines)
- Long Profile.
- Other. Please specify.

Answer:

It is necessary to provide a detailed CV highlighting the main competences of the participants relevant to the successful execution of their proposals.

Question n. 6

Should Phase II include a trial to demonstrate improvements or just design the methodology for a clinical trial to be performed in Phase III?

Answer:

Phase 2 foresees the development of the prototype of the solution as described in the tender notice. Any other activity respect to the requirements listed in the notice also if can introduce indications of improvement is not mandatory.

Question n. 7

The pretended savings in costs is intended to be a 10% or a 15%?

Answer:

As reported in the table describing the clinical requirements in the technical specification document, the saving foreseen is a 10%.

Question n. 8

Regarding the cost reduction monetization, does it require an estimation of the costs associated with the exacerbations, emergency visits, etc? Who should provide these costs?

Answer:

The evaluation has to be done by the bidders on the basis of the cost analysis and benchmarking activities, to be done with the available costs.

Question n. 9

Should the cost savings show the Net Benefit calculation (including additional follow up costs) or just the gross savings? Should mobile and telecom costs be considered?

Answer:

The reference is the gross cost savings including mobile and telecommunication costs.

Question n. 10

Regarding the amount to be paid to the trial sites, how will this payments be regulated? Should the 35K euros be paid in advance or as the bidder receives Phase III funds (i.e. 30 days after completion and results approval)?

Answer:

The payment to the trial sites is foreseen after that the successful bidder will receive the funding for Phase3.

Question n. 11

About the stipulated insurance policy, for a maximum amount of Euros 5,000,000.00 (five million/00) in favour of the Contracting authority which is the expected total duration of the policy including the 24 months after the termination of the FA?

Answer:

The duration of the insurance policy corresponds to the Framework Agreement duration (see article 5 of the Draft Framework Agreement) plus 24 months after conclusion of the activities.

THE MANAGER
- dott. Leonardo Caronna -



PF/RC

